# SPOTLIGHT

### \*LIMA PARTNERS

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## **NAVIGATING REVENUE RECOGNITION WITH**

IFRS 15, the IASB's international financial reporting standard for revenue recognition, marks a significant accounting reform. Its primary goal is to advance worldwide comparability and uniformity in revenue recognition practises by establishing a uniform methodology across various markets and regions.

#### The Core Principles of IFRS 15:

- **1. Identification of the Contract:** When a contract with a customer is identified and both parties agree to it, revenue recognition begins.
- **2. Performance Obligations:** Businesses must specify in the contract the specific items or services that are required to be delivered as performance requirements.
- 3. Transaction Price: Determining the transaction price involves estimating the expected amount to be received in exchange for fulfilling performance obligations.
- 4. Allocation of transaction price to performance: One of the most important components of revenue recognition is the performancebased allocation of transaction price. It entails allocating revenue among the many obligations related to performance and guaranteeing precise financial reporting.
- 5. Recognition over Time or at a Point in Time: When performance obligations are completed over time, as with subscription services, revenue can be recognised over time, or it can be recognised all at once, as with product delivery.

**Impact on Financial Statements**: The prominent effects of IFRS 15 include possible changes in the timing of revenue recognition, which have significant ramifications for important financial metrics. Additionally, it requires expanded disclosures, giving stakeholders deeper understandings of the nature, size, timing, and associated uncertainties of revenue in cash

Challenges and Transition: Implementing IFRS 15 entailed significant changes in accounting systems, processes, and documentation, which posed considerable hurdles, particularly for businesses with complex contractual structures. As a result, businesses found themselves reviewing their revenue recognition procedures, with the possibility of matching adjustments to their financial statements.

**Industry-Specific Guidance:** IFRS 15 offers guidance tailored to specific industries, including software, real estate, and telecommunications. Although this customised approach complicates the adoption process, it is necessary for accurate revenue recognition.

Conclusion IFRS 15 represents a significant advancement in worldwide accounting standardisation, supporting comparability and transparency in financial reporting. Companies that successfully implement IFRS 15 increase confidence by providing more transparent insights into financial performance. Adherence to IFRS 15 remains essential for compliance and transparent financial reporting in a constantly changing business environment.



### PROFILE: EPHEN OTU-AMOAH

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